

October 3, 2016

Kyle Prufer  
Georgetown County  
Purchasing Department  
PO drawer 421270  
Georgetown, SC 29442

Via email: [kprufer@gtcounty.org](mailto:kprufer@gtcounty.org)

Dear Mr. Prufer,

I received your Notice of Intent to Award regarding procurement number 16-081, Grapple Boom Loader Truck for Solid Waste Collection.

I would like to comment on the beliefs that guided the department's recommendation as expressed in the letter of intent:

1. **Thicker frame.** The frame that we offered is 11-7/8" x 1/2" x 3.64" with a full 1/4" liner. It is the largest frame available from Freightliner.
2. **Self-sealing tires.** We offered Goodyear Dura-Seal self-sealing tires.
3. **Steerable drop axle.** Your specification did not ask for a steerable drop axle. If it had, we would have provided it at no additional cost.
4. **More robust protection of the PDF.** The PDF protection that we offered is the most robust available from Freightliner. If additional protection was desired, it was not requested in the bid specification.

Because our offering was \$11,977.00 lower than the Triple T offering, and because the reasons given for favoring the Triple T offering appear to overlook the specification of our truck chassis, I respectfully request that the award be directed to Carolina Industrial Equipment, Inc. for the Freightliner 114SD and Ramer 3500 grapple boom loader.

Thank you, and I look forward to your reply.

Sincerely,

Mark Ahlstrom  
President