Public Bid Opening Tabulation
RFP #18-019, FY18 Municipal Lease/Purchase Financing For Vehicles & Heavy Equipment
Wednesday, March 7, 2018 @ 3:00PM Eastern Time

Offeror:	First Government Leasing Co.				
Lease Group	Amount Financed Line 2	Terms	APR (%)	Annual $ Payment[1]	Total $ Payback[1]
Lease Group 2018-1 Financing	$300,000.00	4-Yrs Arrears	6%	86,967.46	347,869.84
Lease Group 2018-2 Financing	$975,365.00	6-Yrs Arrears	7%	206,234.44	1,237,406.64
Lease Group 2018-3 Financing	$1,975,978.00	8-Yrs Arrears	8%	348,078.23	2,784,625.84
Lease Group 2018-4 Financing	$1,600,826.00	10-Years Arrears	12%	291,684.67	2,916,646.70
Total Financing ▶	$4,852,169.00				$ 7,286,549.02
TOTAL Fees (Line 3)					$ 0
TOTAL Payback (Line 4)					$

[1] Total Payback Amount, assumes full term, no late payments, penalties or interest.

Offeror:	Sun Trust				
Lease Group	Amount Financed Line 2	Terms	APR (%)	Annual $ Payment[1]	Total $ Payback[1]
Lease Group 2018-1 Financing	$300,000.00	4-Yrs Arrears			
Lease Group 2018-2 Financing	$975,365.00	6-Yrs Arrears			
Lease Group 2018-3 Financing	$1,975,978.00	8-Yrs Arrears			
Lease Group 2018-4 Financing	$1,600,826.00	10-Years Arrears			
Total Financing ▶	$4,852,169.00				$
TOTAL Fees (Line 3)					$
TOTAL Payback (Line 4)					$

Non Responsive
No Mandatory Forms

[1] Total Payback Amount, assumes full term, no late payments, penalties or interest.

Offeror:	Carlyle Capital Markets Inc.				
Lease Group	Amount Financed Line 2	Terms	APR (%)	Annual $ Payment[1]	Total $ Payback[1]
Lease Group 2018-1 Financing	$300,000.00	4-Yrs Arrears			
Lease Group 2018-2 Financing	$975,365.00	6-Yrs Arrears			
Lease Group 2018-3 Financing	$1,975,978.00	8-Yrs Arrears			
Lease Group 2018-4 Financing	$1,600,826.00	10-Years Arrears			
Total Financing ▶	$4,852,169.00				$
TOTAL Fees (Line 3)					$
TOTAL Payback (Line 4)					$

Non Responsive
Incorrect Form

[1] Total Payback Amount, assumes full term, no late payments, penalties or interest.

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Offeror:	BB&T				
Lease Group	Amount Financed Line 2	Terms	APR (%)	Annual $ Payment[1]	Total $ Payback[1]
Lease Group 2018-1 Financing	$300,000.00	4-Yrs Arrears	2.69	80,110.68	320,442.72
Lease Group 2018-2 Financing	$975,365.00	6-Yrs Arrears	2.85	179,155.82	1,074,934.92
Lease Group 2018-3 Financing	$1,975,978.00	8-Yrs Arrears	2.98	281,253.25	2,250,026.00
Lease Group 2018-4 Financing	$1,600,826.00	10-Years Arrears	3.08	188,432.63	1,884,326.30
Total Financing ▶	$4,852,169.00				$ 5,529,729.94
TOTAL Fees (Line 3)					$ 0
TOTAL Payback (Line 4)					$ 5,529,729.94

[1] Total Payback Amount, assumes full term, no late payments, penalties or interest.

Offeror:	Bank Funding LLC				
Lease Group	Amount Financed Line 2	Terms	APR (%)	Annual $ Payment[1]	Total $ Payback[1]
Lease Group 2018-1 Financing	$300,000.00	4-Yrs Arrears	2.83	80,380.27	321,521.08
Lease Group 2018-2 Financing	$975,365.00	6-Yrs Arrears	3.13	180,826.49	1,084,958.94
Lease Group 2018-3 Financing	$1,975,978.00	8-Yrs Arrears	3.37	285,901.08	2,287,208.64
Lease Group 2018-4 Financing	$1,600,826.00	10-Years Arrears	3.56	193,068.07	1,930,680.70
Total Financing ▶	$4,852,169.00				$ 5,624,369.36
TOTAL Fees (Line 3)					$ 1,000.00
TOTAL Payback (Line 4)					$ 5,625,369.36

[1] Total Payback Amount, assumes full term, no late payments, penalties or interest.

Offeror:	US Bank Corp.				
Lease Group	Amount Financed Line 2	Terms	APR (%)	Annual $ Payment[1]	Total $ Payback[1]
Lease Group 2018-1 Financing	$300,000.00	4-Yrs Arrears	2.793	80,308.99	321,235.96
Lease Group 2018-2 Financing	$975,365.00	6-Yrs Arrears	2.971	179,876.92	1,079,261.52
Lease Group 2018-3 Financing	$1,975,978.00	8-Yrs Arrears	3.142	283,179.35	2,265,434.76
Lease Group 2018-4 Financing	$1,600,826.00	10-Years Arrears	3.279	190,347.45	1,903,474.46
Total Financing ▶	$4,852,169.00				$ 5,569,406.70
TOTAL Fees (Line 3)					$ 0
TOTAL Payback (Line 4)					$ 5,569,406.70

[1] Total Payback Amount, assumes full term, no late payments, penalties or interest.

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Offeror:	PNC Equipment Finance LLC				
Lease Group	Amount Financed Line 2	Terms	APR (%)	Annual $ Payment[1]	Total $ Payback[1]
Lease Group 2018-1 Financing	$300,000.00	4-Yrs Arrears	3%	80,708.11	322,832.44
Lease Group 2018-2 Financing	$975,365.00	6-Yrs Arrears	3.24	181,484.76	1,088,908.56
Lease Group 2018-3 Financing	$1,975,978.00	8-Yrs Arrears	3.45	286,859.10	2,294,872.80
Lease Group 2018-4 Financing	$1,600,826.00	10-Years Arrears	3.70	194,430.84	1,944,308.40
Total Financing ▶	$4,852,169.00				$ 5,650,922.20
TOTAL Fees (Line 3)					$ 250.00
TOTAL Payback (Line 4)					$ 5,651,172.20

[1] Total Payback Amount, assumes full term, no late payments, penalties or interest.

Offeror:	Banc of America Public Capital				
Lease Group	Amount Financed Line 2	Terms	APR (%)	Annual $ Payment[1]	Total $ Payback[1]
Lease Group 2018-1 Financing	$300,000.00	4-Yrs Arrears	2.7775	80,279.13	321,116.52
Lease Group 2018-2 Financing	$975,365.00	6-Yrs Arrears	2.9052	179,484.62	1,076,907.70
Lease Group 2018-3 Financing	$1,975,978.00	8-Yrs Arrears	3.0029	281,525.13	2,252,201.04
Lease Group 2018-4 Financing	$1,600,826.00	10-Years Arrears	3.1025	188,648.63	1,886,486.30
Total Financing ▶	$4,852,169.00				$ 5,536,711.56
TOTAL Fees (Line 3)					$
TOTAL Payback (Line 4)					$ 5,536,711.56

[1] Total Payback Amount, assumes full term, no late payments, penalties or interest.

Offeror:	TD Equipment Finance Inc				
Lease Group	Amount Financed Line 2	Terms	APR (%)	Annual $ Payment[1]	Total $ Payback[1]
Lease Group 2018-1 Financing	$300,000.00	4-Yrs Arrears		Non Responsive Incorrect Forms.	
Lease Group 2018-2 Financing	$975,365.00	6-Yrs Arrears			
Lease Group 2018-3 Financing	$1,975,978.00	8-Yrs Arrears			
Lease Group 2018-4 Financing	$1,600,826.00	10-Years Arrears			
Total Financing ▶	$4,852,169.00				$
TOTAL Fees (Line 3)					$
TOTAL Payback (Line 4)					$

[1] Total Payback Amount, assumes full term, no late payments, penalties or interest.

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Offeror:	City National Capital Finance				
Lease Group	Amount Financed Line 2	Terms	APR (%)	Annual $ Payment[1]	Total $ Payback[1]
Lease Group 2018-1 Financing	$300,000.00	4-Yrs Arrears		Non Responsive Incorrect Form	
Lease Group 2018-2 Financing	$975,365.00	6-Yrs Arrears			
Lease Group 2018-3 Financing	$1,975,978.00	8-Yrs Arrears			
Lease Group 2018-4 Financing	$1,600,826.00	10-Years Arrears			
Total Financing ►	$4,852,169.00				$
TOTAL Fees (Line 3)					$
TOTAL Payback (Line 4)					$

[1] Total Payback Amount, assumes full term, no late payments, penalties or interest.

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Offeror:					
Lease Group	Amount Financed Line 2	Terms	APR (%)	Annual $ Payment[1]	Total $ Payback[1]
Lease Group 2018-1 Financing	$300,000.00	4-Yrs Arrears			
Lease Group 2018-2 Financing	$975,365.00	6-Yrs Arrears			
Lease Group 2018-3 Financing	$1,975,978.00	8-Yrs Arrears			
Lease Group 2018-4 Financing	$1,600,826.00	10-Years Arrears			
Total Financing ►	$4,852,169.00				$
TOTAL Fees (Line 3)					$
TOTAL Payback (Line 4)					$

[1] Total Payback Amount, assumes full term, no late payments, penalties or interest.

Offeror:					
Lease Group	Amount Financed Line 2	Terms	APR (%)	Annual $ Payment[1]	Total $ Payback[1]
Lease Group 2018-1 Financing	$300,000.00	4-Yrs Arrears			
Lease Group 2018-2 Financing	$975,365.00	6-Yrs Arrears			
Lease Group 2018-3 Financing	$1,975,978.00	8-Yrs Arrears			
Lease Group 2018-4 Financing	$1,600,826.00	10-Years Arrears			
Total Financing ►	$4,852,169.00				$
TOTAL Fees (Line 3)					$
TOTAL Payback (Line 4)					$

[1] Total Payback Amount, assumes full term, no late payments, penalties or interest.

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