

**Bid Worksheet for RFP #17-023, Industrial Real Estate Broker Services**

<b>The Lachicotte Company</b>	
<b>Fee Schedule</b>	8% Commission on commercial/industrial property. 10% Commission on raw land up to \$100,000. 8% Commission on raw land over \$100,000. 6% Commission on residential property.
<b>Exceptions</b>	"NONE" listed
<b>CBRE, Inc.</b>	
<b>Fee Schedule</b>	8% of total sale price market fee for disposition of land assets which includes CBRE paying the buyer's broker.  Above reduced to 6% of total sales price if selected buyer is not represented and not due a fee. 4% commission for acquisition of properties.
<b>Exceptions</b>	"NONE" listed
<b>Avison Young - South Carolina, Inc.</b>	
<b>Fee Schedule</b>	Sale Commission: 6% of final purchase price, 6% fee split 50/50 outside buyer's agents. If not represented the fee will be reduced to 4% of final purchase price. Lease Commissions: 6% of aggregate lease value, 6% fee split 50/50 outside agents. If not represented the fee will be reduced to 4% of aggregate lease value.
<b>Exceptions</b>	"NONE" listed